

December 19, 2005

GENERAL ACCOUNT AND CLOSED SESSION MINUTES
Monday, December 19, 2005

At the meeting of Monday, December 19, 2005, at 8:33 .m., upon a motion by Vice-Chair Dan Hunsucker, and unanimously carried, the Board recessed into closed session, in accordance with North Carolina General Statute 143-318.11(a)(3) to consult with an attorney employed or retained by the public body in order to preserve the attorney-client privilege between the attorney and the public body, which privilege is hereby acknowledged; and 143-318.11(a)(4) to discuss matters relating to the location or expansion of industries or other businesses in the area served by the public body, including agreement on a tentative list of economic development incentives that may be offered by the public body in negotiations.

Present were Chair Katherine W. Barnes, Vice-Chair Dan Hunsucker, Commissioners Glenn E. Barger, Barbara Beatty and Lynn M. Lail. Also present were County Manager J. Thomas Lundy, Assistant County Manager Joellen Daly, Assistant County Manager Lee Worsley, County Attorney Robert Oren Eades, Attorney Debra Bechtel, and County Clerk Barbara E. Morris.

Scott Millar and Bebe Leitch from the Economic Development Corporation were also present.

Comm Scope Incentives and update on other projects – NCGS 143-318.11(a)(4) matters relating to the location or expansion of industries or future businesses.

Scott Millar, President of the Economic Development Corporation reviewed possible incentives to encourage CommScope to invest in their Catawba County facilities following the pending the closure of Scottsboro, Alabama and Oklahoma facilities. The investment totals \$19,125,000 (taxable) and \$8,633,000 (non-taxable) in the Sherrills Ford and Claremont facilities and result in the creation of 89 jobs. This investment could be made at their overseas facilities.

Mr. Millar noted that the sewer line that had been previously discussed had been dropped from consideration by both parties and the following were the proposed incentives:

Catawba County Incentive Analysis

	Proposed	
Building	\$ 325,000	
Equipment	<u>\$18,800,000</u>	
Total	\$19,125,000	
Total County Receipts over Five Years ($\$19,125,000 \times \0.0048×5)	= \$459,000	
Proposed Grant Amount on Proposed only (50% x five years)	= \$229,500	

Chair Barnes noted that it would be wise to try to keep a headquarter entity as it was hard to attract headquarter business and the Board advised Mr. Millar to continue with these negotiations.

Mr. Millar said he expected to bring the final incentives to the Board in January.

Scott Millar and Bebe Leitch left the meeting at 8:43 p.m.